

## **CONSULTANT (Management Consultancy)**

### **Requirements:**

- ❑ First Class Post Graduates in MBA/PGDM from reputed institutes, or **CA/CFA/CMA**, with minimum 4 years post qualification experience, preferably with reputed consultancy firms, in the areas of Corporate Strategy, **Mergers & Acquisition**, Transaction Advisory, PPP Projects, Finance Facilitation, **Private Equity Funding**, **Debt Restructuring**, **Market Research**, HR Consultancy, etc.
- ❑ Candidates with an Engineering background, in addition to the above qualification would be given preference.
- ❑ Preference also would be given to MBA professionals with Real Estate /Commercial Development experience, having associated with at least one project above Rs.150 Crores, each.

### **Responsibilities:**

- ❑ Preparation of business plans, project reports, undertaking feasibility studies and financial modelling.
- ❑ Project advisory encompassing structuring and financial modelling including Public Private Partnership projects.
- ❑ Preparation of documents for bid process management in PPP projects like RFQ, RFP, and DCA.
- ❑ Collection of secondary data, preparation of survey questionnaire, undertake primary market survey, develop market insights, and conduct data analysis & interpretation and preparation of market study report.
- ❑ Supporting with advisory services for financial institutions in project appraisal, loan syndication and Corporate Debt Restructuring.
- ❑ HR study, employee survey, organization restructuring, Balanced Score Card, developing HR systems, training and development.
- ❑ To co-ordinate with other Engineering Wing for project inputs.
- ❑ To complete the assignments as per agreed parameters within specified time while adhering to agreed quality standards.
- ❑ To provide effective consultancy services as per highest professional quality, demonstrating efficiency and confidence to clients on the project processes.
- ❑ To provide assistance in business promotion activities.

**the consultants**

## Remuneration and Perquisites

Grade	Consultant Gr. I	Consultant Gr. II
Scale of Pay	24700-1100-32400-1250-48650	20800-900-27100-1100-41400
Dearness Allowance, calibrated to Government price indices	As per Central Govt. Norms (at present it is 125% of Basic Pay)	As per Central Govt. Norms (at present it is 125% of Basic Pay)
HRA	30% of Basic Pay	30% of Basic Pay
City Compensatory Allowance	300.00	300.00
Conveyance Allowance(if one owns and uses a Four wheeler)	5100.00	2800.00 (owns two wheeler)
Telephone - Mobile	1250.00	1125.00
- Land phone		
Medical Allowance for OPD consultations	1250.00	1250.00
Reimbursement of subscription for English Newspaper and English Magazine limited to:-	NA	NA
Company Contribution to Provident Fund	12% of Basic + DA	12% of Basic + DA
Approximate total emoluments per month at minimum of scale. (Performance related pay, monetized value of other perquisites would be additional)	<b>7754.00</b>	<b>64131.00</b>

(Total emoluments have been calculated based on the base figure of the scale for each grade)

**Other benefits**

- Free Lunch Facility
- Gratuity as per Gratuity Act
- Reimbursement of Hospitalization Expenses as per rules
- EDLI as per Employees Provident Fund and Miscellaneous Provisions Act, 1952
- Leave Encashment as per Company Rules
- Casual Leave/Sick Leave/ Privilege Leave as per Company Rules
- Incentive as per Productivity Linked Incentive Scheme of KITCO
- Site Allowance as per Company Rules if postings other than Head Office
- Reimbursement of Children Education and Hostel Allowance as per Rule 2BB of the Income Tax Act
- Leave fare concession as per Company Rules

**Note:**

Candidates with exceptional qualification & suitability to the post applied for, may be considered for additional increments at the time of initial joining. Grade as well as Remuneration & Perquisites will also not be a constraint for the right candidates.

